

REAL Buyer Testimonials from ConsultKAP Buyers

(See more at <http://www.consultkap.com/meet-sucesful-clients.html>)

"As the attorney representing the Buyer, I was so pleased that you were the Buyer's agent. You were very knowledgeable, were able to anticipate the potentially difficult issues, and helped the Buyer decide when to compromise and when to "stand fast". You were very responsive, even when you were out of the country on vacation! I was most impressed that you maintained your composure through the many challenges we faced with the document preparation and finalization process. I look forward to working with you again."

"Kathryne,

Thanks again for all your help! I'm telling everyone who asks how important it is to have a broker who knows what they're doing! You may have a few referrals coming from this deal. Like it or not!"

"ConsultKAP was a wonderful asset to have during our recent process of purchasing a small business. Kathryne's knowledge of business transitioning is beyond measure and we could not have done it without her. I highly recommend her and look forward to working with her on our next purchase."

"Kathryne,

Thank you so much for acting as buyer's agent for me. You did a fantastic job in identifying prospective businesses that fit my skills and preferences, providing guidance through the negotiations, and most importantly moral support (and sometimes psychological counseling) through the due diligence and closing phases. I heartily recommend you to any serious buyer in the southeast US. Thanks!"


"I would highly recommend your services to anyone interested in buying or selling a business. In my situation, the contributions that mattered most included:

- The ability to understand my corporate world view (of accounting, etc.) and work to adjust my expectations to the level of detail and organization typical of a small business, providing warnings and typical trouble spots to avoid;
- The experience and knowledge of business practice in general. During my search for a qualified Broker, I was shocked to find essentially an unregulated, uncredentialed business service dominated by 'real estate agent' level skills. This was not the case with ConsultKAP.
- The contacts and experience in dealing with the Lender market. In addition to understanding how to get financing arranged, ConsultKAP took the time to adjust my expectations for the deal structure and my financial ability in the market that was invaluable."

"I would emphatically recommend that anyone purchasing a business employ ConsultKAP to assist them. I have been involved for more than 25 years in investor and publicly owned companies. I found that many of those skills were not directly transferable to a small business environment. Working with ConsultKAP helped me bridge this transition. Please feel free to use me as a reference when needed."

References available upon request.

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Business Transition Puzzling You?

CONSULTKAP.

You Know it's TIME. We Know the WAY.

**EXPERTS you can trust
when you Buy or Sell
a Business**

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No-Obligation Consultation